



# Manage It, Inc.

Newsletter  
Spring ~ 2008

As you know or have heard, we have a new tool to help us make our buildings shine & always smell fresh! It's a handheld black light. This is how it works:

A few notes on this Black Light...

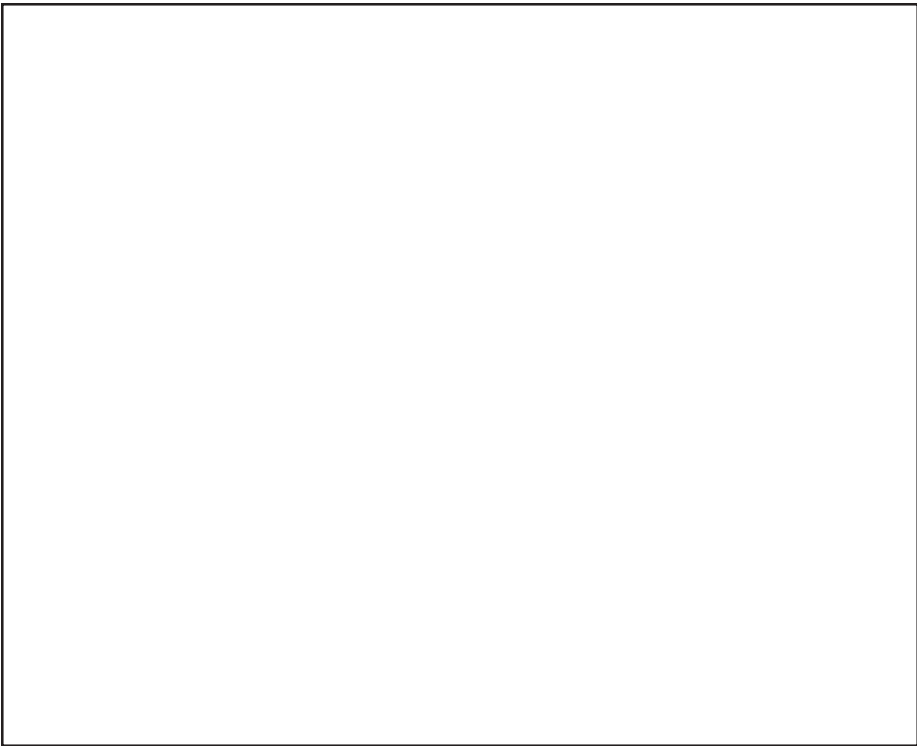
- Urine is not the only substance that will fluoresce. Blood, vomit, some soaps and detergents have components that fluoresce, even after rinsing thoroughly, as well as some fabrics and lint. These will usually glow a bright white or even blue-ish hue, not the dull yellow of urine.
- The crystalline structure of dried urine causes it to glow a dull yellow color under ultraviolet (UV or "black") light. Thus, a Black Light becomes a valuable tool for locating the exact areas that need extra cleaning or Urine-Off. This will be an especially useful tool to find any of those "hidden" odor sources we might have now & then!
- Prolonged and direct exposure to UV light can be harmful to the eyes. This tool will only be used by your supervisors & myself for short periods.
- We will take the black light into the bathroom and darken the room. Inspect the toilet, especially around the seat hinges and the outside front of the toilet bowl. This will allow us to see exactly what urine looks like under black light. Even the cleanest bathroom will show glowing yellow urine crystals, because our employees do not dissolve them all.

How do you tell what's urine and what's not? The color is the first clue. After that, you'll use common sense and sometimes your sense of smell. You probably have a good idea where the general source of the odor is coming from.

The black light will confirm it - and indicate some spots you never guessed about! Anything that is glowing 5 feet high on the wall is probably not urine! Toilet sprays



Soldier Support!



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